

"CUT COSTS TO THE CORE!"™
THE POWER OF C³

high quality electronic manufacturing and design solutions



SEGUE ELECTRONICS EXCELS IN CUSTOM CONTRACT MANUFACTURING SOLUTIONS

Serving Original Equipment Manufacturers (OEMs) by providing cost effective solutions combined with superior quality products, Segue Electronics is a leading source of electronic contract manufacturing services. Steady growth during the past 10 years has resulted in more than 500,000 square feet of offshore manufacturing capacity. These extensive facilities allow Segue to control custom component production from end to end, providing all levels of manufacturing and assembly, including complete turnkey operations. As a strong advocate of environmental responsibility, Segue employs lead-free assembly and other green technologies whenever possible.

Headquartered in Los Angeles, California, Segue offers the cost advantages of offshore operations with the ease and convenience of dealing with a U.S. manufacturer. A skilled team of experienced sales, logistics and engineering personnel assures on time delivery of parts that meet each client's critical demands for consistent quality at costs unmatched throughout the industry.

An expanding portfolio of satisfied clients has resulted in a rapid rate of company growth. In fact, Segue Electronics has been recognized by INC Magazine as one of the 500 fastest growing businesses in the United States and was ranked within the top five in the electronics industry.



Worldwide Headquarters in Los Angeles, CA since 1992.



THE SEGUE ADVANTAGE



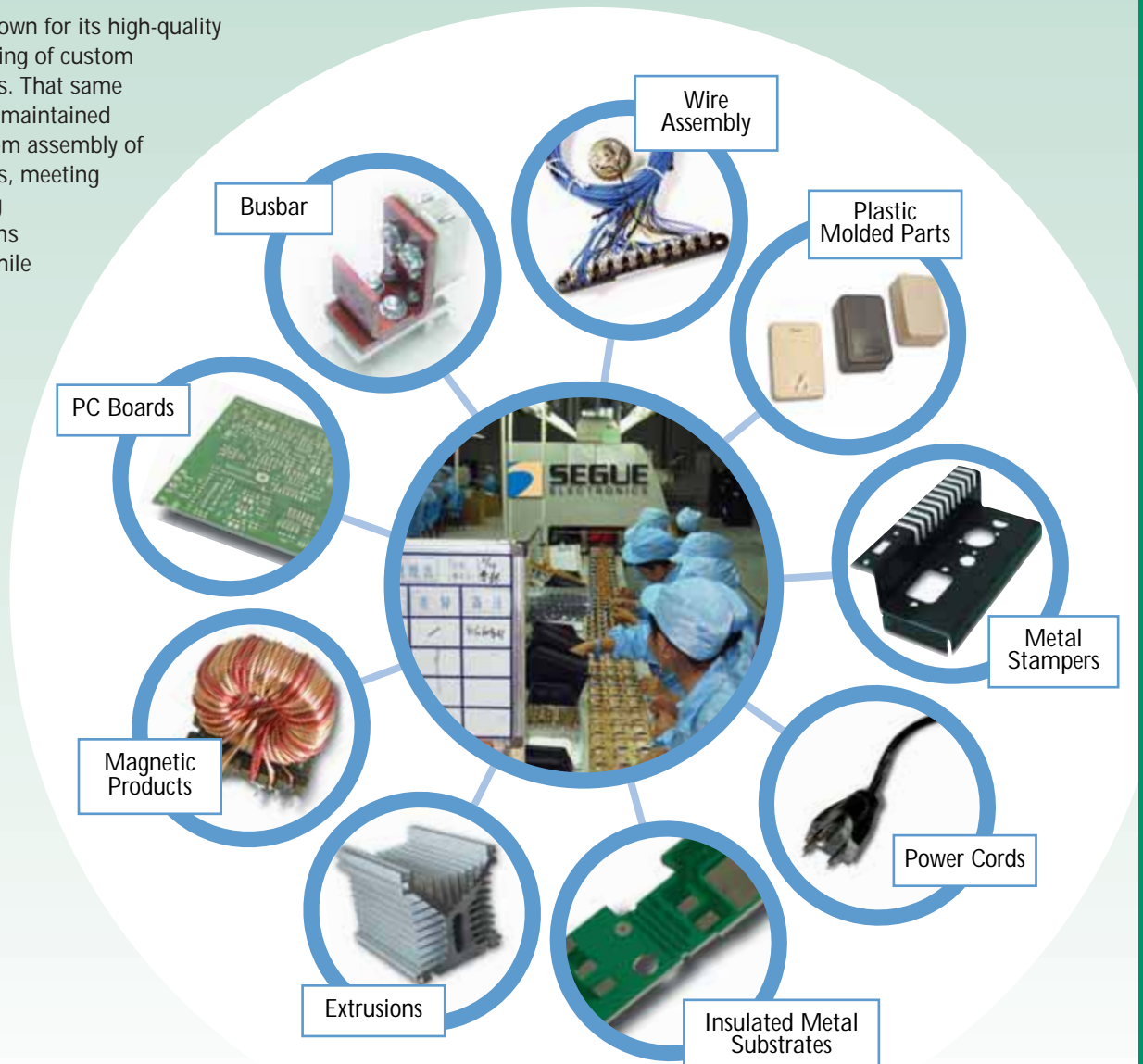
Companies seeking the advantages of offshore manufacturing are worried about the hidden costs and risks involved. Segue is the China expert and can eliminate those concerns. Factories are driven to provide value and personnel are focused on meeting client expectations.

As a U.S. corporation with its own facility and staff in China, Segue can assure the protection of intellectual property rights for its clients. Concerns over proper translations are eliminated because Segue personnel are bilingual. Consistent quality is guaranteed because the same factory makes the same product each time its ordered.

Experienced logistics professionals arrange for all shipping and customs services. Hidden costs don't exist because all pricing is quoted FOB U.S. point-of-entry and includes overseas freight and duties.

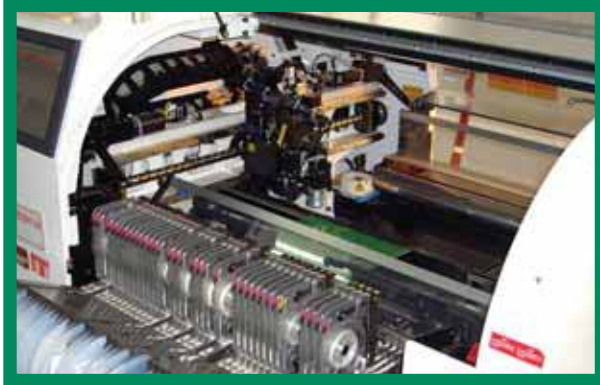
MANUFACTURING & MORE

Segue is known for its high-quality manufacturing of custom components. That same standard is maintained in the custom assembly of components, meeting the exacting specifications of clients while reducing their costs.



PCB ASSEMBLY

Whether requirements are for simple through-hole PCB assemblies or for complex multi-layer PCBs utilizing high-density surface mount components, Segue has the right factory for the job. Both hand and automated assembly techniques are employed as necessary including mounting BGAs with the latest available technology. When specified, RoHS standards are strictly adhered to by using lead-free solder and materials. Following assembly, units can be conformal coated, programmed, burned in and tested.



S High Speed SMT



S Auto Insert Thru Hole



S PCB Hand Assembly

TOTAL MANUFACTURING SOLUTIONS

Segue's capabilities go beyond PCB assembly. Utilizing sheet metal, extrusion, and plastic molding factories, Segue can provide a total turnkey manufacturing experience. Retail packaging materials can be supplied including everything from simple boxes to decorative display packs complete with instructions and/or software. Custom shipping cartons can include bar coding, serialization or labeled to meet any specific requirements.

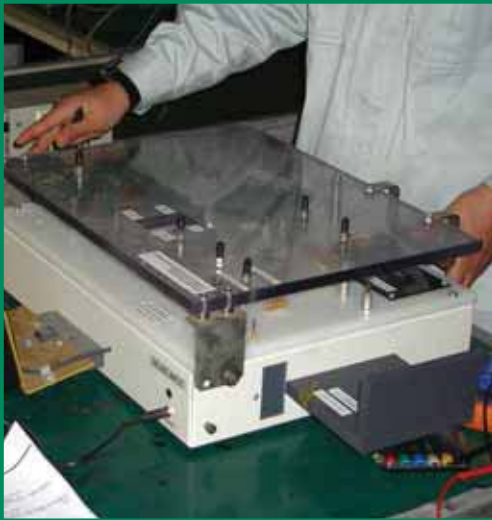


MEETING THE DEMANDS OF DIVERSIFIED MARKETS

Segue supplies electronic products to clients serving a wide variety of markets. Applications include power conversion, lighting, industrial, telecom, water systems, HVAC, security and many more.



QUALITY ASSURANCE

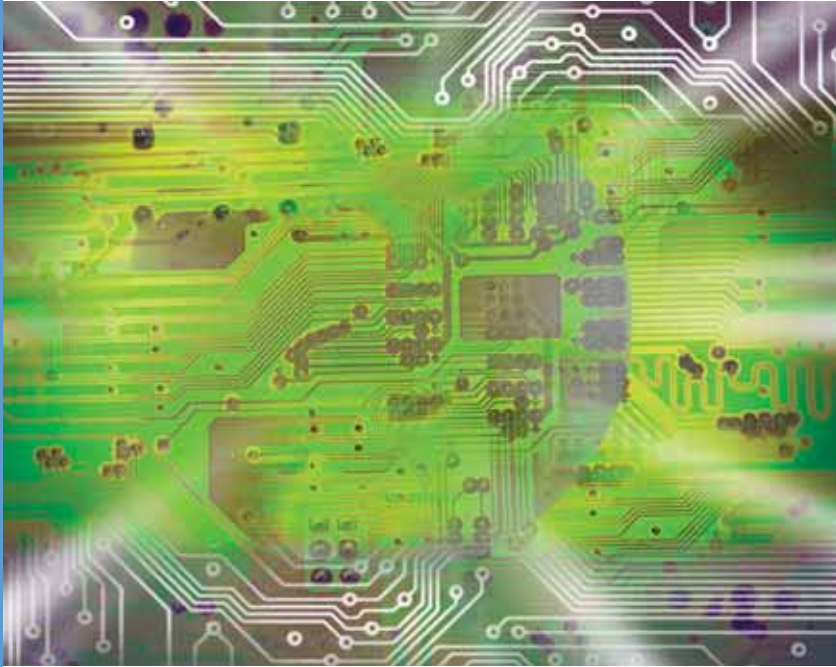


The manufacture of quality products requires knowledgeable and experienced personnel working in a properly equipped factory. Segue's factories' ISO9000 certifications are a result of meeting those standards. Factories also employ state-of-the-art automated testing and x-ray inspection to assure that client specifications are always maintained.

“Quality is not an act, it is a habit.”
– Aristotle



DESIGN SERVICES TO ENHANCE MANUFACTURABILITY AND COST SAVINGS



Total manufacturing solutions now can include design and engineering services. Whether clients are seeking to reevaluate current components to reduce costs or improve the ease of manufacturing, or they are seeking to move their drawing board concepts to market ready products, Segue can help.

Products can be reexamined to improve performance, reduce costs or comply with RoHS requirements. PC boards can be engineered to convert from through-hole to surface mount, or to utilize more up to date components. Experts in the field of power conversion and related applications, Segue can custom design an entire system to meet each client's exacting specifications.

As the marketplace changes and client's needs increase, Segue has expanded its available services to meet that growing demand while always preserving its goal to consistently deliver the highest quality while cutting costs to the core.



Supporting our customers with quality electronic design and manufacturing solutions

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One of America's Fastest Growing Companies

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